

1072

Sanders Company, Inc.

2816 Southeast Monroe Street
Stuart, Florida 34997

Telephone: 772.220.2900 Facsimile: 772.220.3088 sales@sanderscompany.com

SCOPE OF SUPPLY

April 12, 2010

City of Leesburg
Attention AL Purvis

RE: Main WTP VFD replacement
Leesburg, Florida

Sanders Company, Inc. is pleased to offer the following equipment for your consideration for the above referenced project. Within this Scope of Supply we are offering Danfoss Variable Speed Drives, services and accessories.

FC-202P200T4E00H2XGX7XXSXXXXAXBPCXXXXDX
300 HP, 361 FLA, 460 V, RELAY OPTON, DRIVE INPUT FUSES, CHASSIS
130B1117

Remote keypad kit

Freight: FOB Milwaukee WI

Total Price.....\$ 20,821.00

Drive price includes gutting existing drive and replacing drive unit with a Danfoss unit.

Price to install unit 5 man days @ \$850 per day and all materials relays, wire, and sheet metal included. **\$4,550.**

*Total Price
\$25,371.00*

SUBMITTAL : 1-2 WEEKS after receipt of an acceptable order.

Shipment : 6-8 WEEKS after complete submittal data approval is received at the Sanders Company Stuart office.

Thank you for the opportunity to offer these prices and services. Should you have any questions or require additional data, please feel free to contact either of the following at anytime: **Ron Robinette 800.247.0880.**

No other equipment and/or services are included other than those specifically stated on this Scope of Supply. This offer is made on the TERMS OF SALE AS FOLLOWS: Net Thirty (30) days from and invoice or at start-up whichever occurs first based on initial and continuing credit approval of Sanders Company, Inc. All material is offer FOB factory with freight added to the invoice.

**Danfoss Water
& Wastewater**

Division of Danfoss Inc.
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USA

Telephone: +1 414-355-8800
Fax: +1 414-355-6117

www.us.water.danfoss.com

Date

Direct fax

May 7, 2010

305-402-7712

Re: Danfoss Products

To whom it may concern:

Let this letter serve as notice that **Sanders Company Inc** is the sole source representative for **Danfoss** Variable Frequency Drives & Soft Starters In the State of Florida for the Water & Waste Water Market.

All authorized **Danfoss** representatives are given an exclusive geographical territory to cover this insures that quality local representation and service is available at all times.

As a sole source provider **Danfoss** takes pride in the lasting quality of our products and guarantees that all negotiated prices are fair and reasonable and meet or exceed industry standards.

Thank you for allowing **Danfoss** through our local representative **Sanders Company** to be a sole source provider of Variable Frequency Drives & Starters for your community.

Regards

Jeff Bergman
National Sales manager
Danfoss Drives
Water & Wastewater Division
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jbergman@danfoss.com