

Sanders Company, Inc.

2816 Southeast Monroe Street
Stuart, Florida 34997

Telephone: 772.220.2900 Facsimile: 772.220.3088 sales@sanderscompany.com

SCOPE OF SUPPLY

November 29, 2011

City of Leesburg
Chad Conklin

RE: Honeywell Software upgrade
Gentlemen:

Sanders Company, Inc. is pleased to offer the following equipment for your consideration for the above referenced project. Within this Scope of Supply we are offering Siemens Water Technologies control systems with motor control centers.

This proposal includes Honeywell DCS Upgrade deliverables in response to requests from Chad Conklin of the city of Leesburg. The base scope offering below contains Experion upgrade pricing for the three MSID's at your Leesburg facility along with Modus interface licensing as requested. Also offered are different options for Experion SCADA Database tag quantity additions and Experion Station Licensing adders.

Other than the items listed in the table below, no additional hardware, software or field services are included in the scope of this proposal.

Table 1 Scope of Supply

Itm Qty Model No. Description Total

Base Offering Deliverables

1	2	EP-IMDBUS MODBUS (RTU, PLUS, ASCII, & TCP) INTERFA	\$ 2,752.00
2	1	N/A MSID M12279 / Syst 43410 r400 Upgrade Fee	\$22,880.00
3	1	N/A MSID M12279 / Syst 43409 r400 Upgrade Fee	\$24,260.00
4	1	N/A MSID M10747 / Syst 35132 r400 Upgrade Fee	\$72,836.00
5	1	N/A Packing / Crating	\$ 90.00

Total Price Software Only **\$122,818.00**

10	1	EP-STAT05 STATION - 5 CONNECTIONS	\$23,333.00
11	3	EP-DSC01K 1,000 SCADA POINT ADDER TO DATABASE SIZE	\$21,210.00
12	1	EP-RSC01K 1,000 SCADA POINTS REDUNDANCY ADDER	\$4,714.00

Total Price with Bottom Options **\$172,075.00**

Delivery is 6-8 weeks from receipt of approved PO. Shipping is pre-paid to jobsite.

No other equipment and/or services are included other than those specifically stated on this Scope of Supply. This offer is made on the TERMS OF SALE AS FOLLOWS: Net Thirty (30) days from and invoice or at start-up whichever occurs first based on initial and continuing credit approval of Sanders Company, Inc. All material is offer FOB factory with freight added to the invoice.

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This quotation is for software and/or hardware only and does not contain any labor to install or troubleshoot installation or operational issues.

Thank you for the opportunity to offer these prices and services. Should you have any questions or require additional data, please feel free to contact me at anytime:

Ron Robinette office 407.282.6622

Email Ron@Mrsewage.com

Fax 407.282.9300

TERMS AND CONDITIONS

Sanders Company, Inc.

2816 SE Monroe St

Stuart, FL 34997

AN ORDER WILL CONSTITUTE A CONTRACT BETWEEN THE COMPANY AND THE BUYER WHEN ACCEPTED IN WRITING BY THE COMPANY AT ITS HOME OFFICE IN STUART FLORIDA. A CONTRACT RESULTING FROM THE ACCEPTANCE OF AN ORDER MAY BE CANCELED OR ALTERED BY THE BUYER ONLY IF AGREED TO IN WRITING BY THE COMPANY AT ITS HOME OFFICE SUBJECT TO PAYMENT OF REASONABLE CHARGES

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SCOPE OF SUPPLY

NECESSARY TO PROTECT THE COMPANY FROM LOSS. UNTIL ACCEPTED, AS PROVIDED HEREIN, AN ORDER SHALL CONSTITUTE AN OFFER TO PURCHASE. NEITHER THE ACCEPTANCE OF ANY DEPOSIT MADE WITH AN ORDER NOR THE CASHING OF ANY CHECK OR OTHER INSTRUMENT THEREFOR, NOR THE HOLDING OF SUCH DEPOSIT BY THE COMPANY SHALL BE DEEMED AN ACCEPTANCE OF AN ORDER, BUT IF THE ORDER IS NOT ACCEPTED, THE COMPANY WILL PROMPTLY REFUND SUCH DEPOSIT. THE COMPANY SHALL NOT BE LIABLE FOR ANY FAILURE TO MAKE DELIVERY OR OTHER DEFAULT BY REASON OF ANY OCCURRENCE OR CONTINGENCY BEYOND THE REASONABLE CONTROL OF THE COMPANY OR OF ANY OF ITS SOURCES OF SUPPLY. IN THE EVENT OF ANY SUCH OCCURRENCE OR CONTINGENCY THE COMPANY MAY EXTEND DELIVERY SCHEDULES OR MAY, AT ITS OPTION, CANCEL THE ORDER IN WHOLE OR IN PART WITHOUT LIABILITY OTHER THAN TO RETURN ANY DEPOSIT OR PRE-PAYMENT. SHOULD THE WHOLE ORDER BE CANCELED, THE BUYER WILL REIMBURSE THE COMPANY FOR ALL TAXES, EXPENSES AND SIMILAR CHARGES BASED UPON OR MEASURED BY THE PRODUCTION, STORAGE, SALE, TRANSPORTATION OR USE OF THE PRODUCTS DESCRIBED HEREIN. THE COMPANY SHALL NOT BE BOUND BY ANY TERMS, CONDITIONS, OR REPRESENTATIONS WHICH ARE NOT STATED HEREIN. THE COMPANY SHALL NOT BE OBLIGATED TO PERFORM HEREUNDER IF AT ANY TIME: BUYER'S CREDIT RATING BECOMES IMPAIRED. THE COMPANY SHALL RETAIN A SECURITY INTEREST IN THE PRODUCTS/SERVICES SUPPLIED HEREUNDER TO SECURE PERFORMANCE OF BUYER'S OBLIGATIONS AND BUYER SHALL EXECUTE ALL FINANCING STATEMENTS AND OTHER INSTRUMENTS THAT THE COMPANY DEEMS NECESSARY TO PERFECT ITS SECURITY INTEREST. IF THE BUYER DEFAULTS IN ANY OF ITS OBLIGATIONS HEREUNDER OR IS UNABLE TO PAY ITS DEBTS AS THEY MATURE, THE COMPANY SHALL HAVE THE RIGHT TO REPOSSESS THE PRODUCTS WITH OR WITHOUT RESORT TO LEGAL PROCESS. ACCEPTANCE OF THIS SUBMISSION ACKNOWLEDGES THAT EQUIPMENT LISTED IS IN COMPLIANCE WITH THE PLANS AND SPECIFICATIONS OR IS ACCEPTED AS AN EQUAL TO THE PLANS AND SPECIFICATIONS. **THE FOREGOING TERMS AND CONDITIONS WILL PREVAIL NOTWITHSTANDING ANY VARIANCE WITH THE TERMS AND CONDITIONS OF BUYER'S ORDER FOR THE PRODUCTS.**

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