

<p>Add-On Quote</p> <p>Agency Name: City of Leesburg, FL</p> <p>Address: 501 W. Meadow Street</p> <p>City, State, Zip: Leesburg, FL 34748</p> <p>Customer Contact: Tino Anthony</p> <p>SunGard Public Sector Contact: Toni Sweat/Jamie Shell</p> <p>Quote Date: January 17, 2012</p> <p>Quote Expiration: April 17, 2012</p> <p>Description:</p>	<h2 style="text-align: center;">Cost Summary</h2> <table style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="2" style="text-align: center;">NaviLine Cost Summary</td> </tr> <tr> <td style="text-align: right;">Financials :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Payroll & Human Resources :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Community Development :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Utilities :</td> <td style="text-align: right;">76,700</td> </tr> <tr> <td style="text-align: right;">eGovernment :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Interfaces :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Tools :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Subtotal License Fees [List Price] :</td> <td style="text-align: right;">76,700</td> </tr> <tr> <td style="text-align: right;">Discount :</td> <td style="text-align: right;">(7,670)</td> </tr> <tr> <td style="text-align: right;">Third-Party Applications :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">QRep :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Business Intelligence :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Total Fees, Due at Contract Execution :</td> <td style="text-align: right;">\$69,030.00</td> </tr> <tr> <td colspan="2" style="text-align: center;">Implementation Services</td> </tr> <tr> <td style="text-align: right;">Programming Fees :</td> <td style="text-align: right;">3,200</td> </tr> <tr> <td style="text-align: right;">Installation :</td> <td style="text-align: right;">-</td> </tr> <tr> <td style="text-align: right;">Project Mgmt :</td> <td style="text-align: right;">12,800</td> </tr> <tr> <td style="text-align: right;">Consulting Fees :</td> <td style="text-align: right;">23,040</td> </tr> <tr> <td style="text-align: right;">Total Total Fees - Services :</td> <td style="text-align: right;">\$39,040.00</td> </tr> <tr> <td style="text-align: right;">Maintenance Fees :</td> <td style="text-align: right;">15,340</td> </tr> <tr> <td style="text-align: right;">Estimated Travel Expenses :</td> <td style="text-align: right;">9,000</td> </tr> <tr> <td style="text-align: right;">Total Investment (excludes Maintenance and Travel Expenses) :</td> <td style="text-align: right;">\$108,070.00</td> </tr> </table>	NaviLine Cost Summary		Financials :	-	Payroll & Human Resources :	-	Community Development :	-	Utilities :	76,700	eGovernment :	-	Interfaces :	-	Tools :	-	Subtotal License Fees [List Price] :	76,700	Discount :	(7,670)	Third-Party Applications :	-	QRep :	-	Business Intelligence :	-	Total Fees, Due at Contract Execution :	\$69,030.00	Implementation Services		Programming Fees :	3,200	Installation :	-	Project Mgmt :	12,800	Consulting Fees :	23,040	Total Total Fees - Services :	\$39,040.00	Maintenance Fees :	15,340	Estimated Travel Expenses :	9,000	Total Investment (excludes Maintenance and Travel Expenses) :	\$108,070.00
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Cost Detail

Name: City of Leesburg, FL
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 City, State, Zip: Leesburg, FL 34748
 Contact: Tino Anthony
 Quote Date: January 17, 2012
 Quote Expiration: April 17, 2012
 Discount: 10%

SunGard Public Sector Products	Tier	License	Maintenance	Consulting	Programming	Implementation	
				Hours	Fees	Fees	Proj Mgmt
Smart Metering (SE)	C/II	52,000	10,400				
Real Time Pricing (RT)	C/II	24,700	4,940				
SCR #2012-272 Modify Upload/Download Programming	-				3,200		
Consulting Services							
Technical Consultant	-			16	2,560		
Software Consultant/Instructor	-			128	20,480		
Project Management	-			80		12,800	
Discount:		7,670					
Total - NaviLine		\$69,030.00	\$15,340.00	224	\$23,040.00	\$3,200.00	\$12,800.00

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***NOTE: The scope of Services will be defined by Exhibit A which is attached hereto and made a part hereof. In the event of any inconsistency between Exhibit A and this investment summary/quote, the terms of the investment summary/quote will prevail**

Payment Terms:

1. License fees, including third-party; hardware; and project management are due at contract execution date, signed quote, or receipt of purchase order.
2. Installation Fees are due upon completion.
3. SunGard Public Sector Application Annual Support - the initial term of Maintenance and Support Services is included in License Fees and begins upon execution of this Quote and extends for a twelve (12) month period. Subsequent terms of support will be for twelve (12) month periods, commencing at the end of the initial support period. Support fees shown for the second term of support shall be due prior to the start of that term. Fees for subsequent terms of support will be due prior to the start of that term at the then prevailing rate. Third-Party Application Annual Support Fees - payment terms shall be as provided by the Third-Party to Customer with the exception that any fees listed above for the initial term of support are due upon execution of this Quote.
4. Training due as incurred.
5. Travel, out of pocket and living expenses are not included in above pricing and will be invoiced as incurred.

Notes:

1. Pricing is for the application as-is. Any modifications or conversions will incur additional costs.
2. There is no testing and acceptance period. The SunGard Public Sector application warranty period is one (1) year after the Delivery Date. "Delivery Date" means for each Component System, the date on which SunGard Public Sector first ships the Component System to the Delivery Address F.O.B. SunGard Public Sector's place of shipment.
3. This quote constitutes a Supplement to the existing Software License and Services Agreement signed by SunGard Public Sector Inc. and Customer. Except as provided herein, all terms of the Agreement remain in full force and effect.
4. Licensed Programs may be used in machine-readable object code form only.
5. Unless otherwise provided for herein, warranty, modification retrofit and maintenance offerings by SunGard Public Sector for its Licensed Program(s) do not apply to any third party hardware or third party software supplied under this Supplement. SunGard Public Sector does not make any warranties nor provide any source code for any non-SunGard Public Sector products unless otherwise provided herein. The return and refund policy of each individual third-party hardware or third-party software supplier shall prevail unless otherwise provided herein.
6. Scheduled Resource Changes: For training and onsite project management sessions which are cancelled at the request of Customer within fourteen (14) days of the scheduled start date, Customer is responsible for entire price of the training or onsite project management plus incurred expenses.
7. Additional hardware and/or third-party software may be required. For windows hardware specifications and information, please contact Dov Koplovsky at NEWCOM - dov.koplovsky@newcomglobal.com or (781) 826-7989. For IBM Hardware please contact Dino Vlachos at SunGard Public Sector VAR - 770-216-4426.
8. Preprinted conditions and all other terms not included in this Quote or in the Contract and Agreement, stated on any purchase order or other document submitted hereafter by Customer are of no force or effect and the terms and conditions of the Contract and Agreement and any amendments thereto shall control unless expressly accepted in writing by SunGard Public Sector to Customer.
9. Applicable taxes are not included in the above fees and if applicable, will be added to the amount in the payment invoices.

10. Please indicate that your purchase is per the terms and conditions of this proposal dated: **January 17, 2012**

The pricing, terms and conditions in this quote will be honored provided this quote is fully executed within 90 days from date of quote.

City of Leesburg, FL
Tino Anthony
501 W. Meadow Street
Leesburg, FL 34748

Authorized Signature	Date	Printed Name	Title
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Attest:

 City Clerk