

EVALUATION COMMITTEE CONSENSUS MEMORANDUM



MEMORANDUM

To: Mike Thornton, Purchasing Manager

From: Leonardo Treggi, Airport Manager
/Evaluation Panel Chairman

Thru: Terry Pollard, Senior Buyer

Date: April 7, 2014

Subject: Evaluation of Request for Proposals
RFP 140162 - Airport Lighting Improvements
(Design-Build)

Request for Proposals No. 140162

The intention of this solicitation was to establish an agreement with the best qualified firm to provide Airport Lighting Improvement (Design-Build) Services to the City.

Technical Proposal Packages submitted by the 4 prospective firms identified below were received and evaluated by the City's Technical Evaluation Committee.

Electric Services, Inc. (ESI)
KOBO Utility Construction Corp. (KOBO)
OnPower Services, LLC (OnPower)
H.L. Pruitt Corp. (Pruitt)

On April 3, 2014, the Evaluation Panel completed their evaluation of the proposals submitted by the prospective firms. A Consensus Meeting was conducted April 4, 2014, with final Scores and Rankings reflected in the following table.

Summary of Scores and Rankings

Firm	Evaluator Scores			Total Points	Evaluator Ranking			Total Ordinal Score	Final Ranking
	1	2	3		1	2	3		
Pruitt	363	416	442	1221	1	1	1	3	1
KOBO	309	349	367	1025	2	2	3	7	2
OnPower	296	296	431	1023	3	4	2	9	3
ESI	330	327	309	966	4	3	4	11	4

Based on the qualifications of the firms as reflected by the scores and rankings in the table, the Evaluation Committee confirms the firms rank as follows.

1. H.L. Pruitt Corp.
2. Kobo Utility Construction Corp.
3. OnPower Services, LLC
4. Electric Services, Inc.

The Evaluation Committee recommends the Purchasing Division initiate negotiations with H.L. Pruitt Corp. regarding a final scope and fee for the design and construction services for the Airport Lighting Improvements project at the Leesburg International Airport in accordance with applicable Statutes.