

Danfoss Water & Wastewater

Division of Danfoss Inc.
P.O.Box 245041
8800 W. Bradley Road
Milwaukee, WI 53224-9541
USA

Telephone: +1 414-355-8800
Fax: +1 414-355-6117

www.us.water.danfoss.com

Direct dialling
407-489-0460

Our ref.

Jeff Bergman

Date

March 24, 2011

Direct fax

305-402-7712

Re: Danfoss Products

To whom it may concern:

Let this letter serve as notice that **Sanders Company Inc** is the sole source representative for **Danfoss** Variable Frequency Drives & Soft Starters in the State of Florida for the Water & Waste Water Market.

All authorized **Danfoss** representatives are given an exclusive geographical territory to cover this insures that quality local representation and service is available at all times.

As a sole source provider **Danfoss** takes pride in the lasting quality of our products and guarantees that all negotiated prices are fair and reasonable and meet or exceed industry standards.

Thank you for allowing **Danfoss** through our local representative Sanders Company to be a sole source provider of Variable Frequency Drives & Starters for your community.

Regards

Jeff Bergman
National Product manager
Danfoss Drives
Water & Wastewater Division
407-489-0460
jbergman@danfoss.com
www.danfoss.com