

## **EQUIPMENT FURNISH AND INSTALL AGREEMENT**

**THIS AGREEMENT** is made as of the 13th day of May in the year 2013, between **THE CITY OF LEESBURG, FLORIDA**, whose address is 501 West Meadow Street, Post Office Box 490630, Leesburg, Florida 34749-0630 (hereinafter referred to as the "CITY"), and **SHOW SYSTEM INTEGRATORS** whose address is 7575 Kingspointe Pky, Suite 2 (hereinafter referred to as the "CONTRACTOR").

**NOW, THEREFORE**, in consideration of the mutual benefits accruing to the parties to this Agreement, and for other good and valuable considerations, the parties agree as follows:

**1. Services.** The CONTRACTOR shall provide all labor, equipment, materials and supervision necessary in the installation of an eight (8) monitor video wall in the Leesburg Electric Utility Operations and Dispatch Center. All work shall be performed in accordance with local, state and national codes and pursuant to Invitation to Bid 130341 document.

**2. Compensation.** Scope of Services shall be completed for a total price of **\$57,999.81**. This cost is the CONTRACTOR'S original base bid amount of \$47,256.25 for six (6) monitors plus the additive option amount of \$10,743.56 to provide two (2) additional monitors. The CONTRACTOR'S bid proposal is attached as **EXHIBIT 'B'**. The cost of the services shall not exceed this amount unless the CITY has executed a written change order approving any increase in price or change to the scope of services. Said price includes all labor, equipment and materials needed to complete the project as described herein. Nothing herein shall limit the CITY'S right to obtain proposals or services from other contractors for similar projects.

**3. Labor and Materials.** All work will be done in a competent and workmanlike manner, using quality, new materials. CONTRACTOR shall warrantee all materials and workmanship furnished under this agreement for a period of one (1) year from acceptance by the CITY.

**4. Equipment.** All equipment and components furnished under this Agreement shall be warranted for no less than three (3) years. The CONTRACTOR shall resolve all warranty issues at no cost to the CITY.

**5. Insurance and Indemnity Requirements.**

**A.** The CONTRACTOR shall procure and maintain at its own expense, the following minimum insurance coverage.

- a) All required insurance shall be provided by insurers acceptable to the CITY with an A.M. Best rating of at least A: VII.
- b) The CONTRACTOR shall require, and shall be responsible for assuring that any and all of its subcontractors secure and maintain such insurance that are required by law to be provided on behalf of their employees and others until the completion of that subcontractors work.

- c) The required insurance shall be secured and maintained for not less than the limits required by the CITY, or as required by law, whichever is greater.
- d) The required insurance shall not limit the liability of the CONTRACTOR. The CITY does not represent these coverages or amounts to be adequate or sufficient to protect the CONTRACTOR'S interests or liabilities, but are merely required minimums.
- e) The provisions of the required insurance are subject to the approval of the CITY'S Risk Manager, and upon request, the CONTRACTOR shall make available certified copies of the various policies for inspection.
- f) All liability insurance, except professional liability, shall be written on an occurrence basis.
- g) The CONTRACTOR waives its right of recovery against the CITY to the extent permitted by its insurance policies.
- h) Insurance required of the CONTRACTOR, or any other insurance of the CONTRACTOR shall be considered primary, and insurance of the CITY, if any, shall be considered excess as applicable to any claims which arise out of the agreement, contract or lease.

**B. Certificate of Insurance** - The CONTRACTOR shall provide evidence of required minimum insurance by providing the CITY an ACORD or other Certificate of Insurance in forms acceptable to the Risk Manager for the CITY, before any work under the agreement, contract or lease begins.

- a) Except for workers' compensation and professional liability, the CONTRACTOR'S insurance policies shall be endorsed to name the CITY OF LEESBURG as additional insured to the extent of the agreement, contract or lease.
- b) The Certificate(s) of Insurance shall designate the CITY as certificate holder as follows: City of Leesburg, Attn: Purchasing Manager, P.O. Box 490630, Leesburg, Florida 34749-0630.
- c) The Certificate(s) of Insurance shall include a reference to the project and/or purchase order number.
- d) The Certificate(s) of Insurance shall indicate that the CITY shall be notified at least thirty (30) days in advance of cancellation.
- e) The Certificate(s) of Insurance shall include all deductibles and/or self-insurance retentions for each line of insurance coverage.
- f) The CONTRACTOR, at the discretion of the Risk Manager for the CITY, shall provide information regarding the amount of claims payments or reserves chargeable to the aggregate amount of the CONTRACTOR'S liability coverage(s).

**C. Comprehensive General Liability** - The CONTRACTOR shall purchase and maintain Commercial General Liability coverage on forms no more restrictive than the latest editions of the Commercial General Liability policies of the Insurance Services Office (ISO). The Commercial General Liability policy shall provide minimum limits of **\$1,000,000** per occurrence combined single limit that includes

coverage for bodily and personal injury and property damage liability for premises, operations, products and completed operations\*, independent contractors, contractual liability covering the agreement, contract or lease, broad form property damage coverages, and property damage resulting from explosion, collapse or underground exposures (x,c,u).

- a) For remodeling and construction projects, the CONTRACTOR shall purchase and maintain products and completed operations coverage for a minimum of three (3) years beyond the CITY'S acceptance of the project.

**D. Business Automobile Liability** - The CONTRACTOR shall purchase and maintain Business Automobile Liability coverage on forms no more restrictive than the latest editions of the Business Automobile Liability policies of the Insurance Services Office (ISO). The Business Automobile Liability policy shall provide minimum limits of **\$1,000,000** per occurrence combined single limit that includes coverage for claims for bodily injury and property damage arising from the use of motor vehicles, including on-site and off-site operations, and owned, non-owned and hired vehicles, and employee non-ownership use.

**E. Workers' Compensation** - The CONTRACTOR shall purchase and maintain Workers' Compensation insurance for all workers' compensation obligations imposed by state law and with employers liability limits of at least **\$100,000** each accident and **\$100,000** each employee with **\$500,000** policy limit for disease.

CONTRACTORS exempt from maintaining Workers' Compensation insurance must provide a valid certificate of exemption issued by the State of Florida.

**6. Indemnification.** The CONTRACTOR agrees to make payment of all proper charges for labor required in the aforementioned work and CONTRACTOR shall indemnify CITY and hold it harmless from and against any loss or damage, claim or cause of action, and any attorneys' fees and court costs, arising out of: any unpaid bills for labor, services or materials furnished to this project; any failure of performance of CONTRACTOR under this Contract; or the negligence of the CONTRACTOR in the performance of its duties under this Contract, or any act or omission on the part of the CONTRACTOR, his agents, employees, or servants. CONTRACTOR shall defend, indemnify, and save harmless the CITY or any of their officers, agents, or servants and each and every one of them against and from all claims, suits, and costs of every kind and description, including attorney's fees, and from all damages to which the CITY or any of their officers, agents, or servants may be put by reason of injury to the persons or property of others resulting from the performance of CONTRACTOR'S duties under this Contract, or through the negligence of the CONTRACTOR in the performance of its duties under this Contract, or through any act or omission on the part of the CONTRACTOR, his agents, employees, or servants.

If however, this agreement is a "construction contract" as defined in and encompassed by the provision of Florida Statutes § 725.06, then the following shall apply in place of the aforementioned indemnification provision:

The CONTRACTOR shall indemnify the CITY and hold it, its officers, and its employees harmless from liabilities, losses, and costs, including, but not limited to, reasonable attorney's fees to the extent caused by the negligence, recklessness, or intentional wrongful conduct of the CONTRACTOR and persons employed or utilized by the CONTRACTOR in the performance of this Agreement. The liability of the CONTRACTOR shall, however, be limited to one million and 00/100 dollars (\$1,000,000.00) per occurrence, and the obligation of the CONTRACTOR to indemnify the CITY shall be limited to acts, omissions, or defaults of the CONTRACTOR; any contractors, subcontractors, sub-subcontractors, material men, or agents or employees of any of them, providing labor, services or materials in connection with the project; and the CITY, its officers, agents and employees, provided however that the CONTRACTOR shall not be obligated to indemnify the CITY against losses arising from the gross negligence, or willful, wanton, or intentional misconduct of the CITY, its officers, agents and employees, or against statutory violations or punitive damages except to the extent caused by or resulting from the acts or omissions of the CONTRACTOR, or any contractors, subcontractors, sub-subcontractors, material men, or agents or employees of any of them, providing labor, services, or materials in connection with this Agreement.

**7. Limitation of Liability.** CONTRACTOR shall in no event be liable for any indirect, special or consequential damages whatsoever, under any theory of relief, including without limitation, breach of warranty, breach of contract, tort (including negligence), strict liability, or otherwise, arising out of or related to CONTRACTOR's acts or omissions. Under no circumstances shall Vendor's liability to CITY exceed the contract price for the specific goods and services upon which the claim is based. Any action for breach of contract or otherwise must be commenced within one year after the cause of action was accrued.

**8. Codes, Laws, and Regulations.** CONTRACTOR will comply with all applicable codes, laws, regulations, funding requirements, standards, and ordinances in force during the term of this Agreement including those detailed in **EXHIBIT "A"**.

**9. Permits, Licenses, and Fees.** CONTRACTOR will obtain and pay for all permits and licenses required by law that are associated with the CONTRACTOR'S performance of the Scope of Services.

**10. Access to Records.** CONTRACTOR will maintain accounting records, in accordance with generally accepted accounting principles and practices, to substantiate all invoiced amounts. Said records will be available for examination by the CITY during CONTRACTOR'S normal business hours. Said records will be maintained for a period of three (3) years after the date of the invoice.

**11. Contingent Fees Prohibited.** The CONTRACTOR warrants that he or she has not employed or retained any company or person, other than a bona fide employee working solely for the CONTRACTOR, to solicit or secure this Agreement and that he or she has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the CONTRACTOR any fee, commission, percentage, gift, or other consideration contingent upon or resulting from the award or making of this Agreement. In the event of a breach of this provision, the CITY shall have the right to terminate this Agreement without further liability and at its discretion, deduct from the contract price, or otherwise recover, the full amount of any such fee, commission, percentage, gift or consideration paid in breach of this Agreement.

**12. Payment.** CITY shall compensate CONTRACTOR for their services upon completion of installation and acceptance by the CITY of all equipment to be furnished under this Agreement. Advance or partial payments shall not be made.

**13. Ownership of Documents.** All data, specifications, calculations, estimates, plans, drawings, construction documents, photographs, summaries, reports, memoranda, and other documents, instruments, information and material prepared or accumulated by the CONTRACTOR (or by such sub-consultants and specialty consultants) in rendering services hereunder shall be the sole property of the CITY who may have access to the reproducible copies at no additional cost other than printing. Provided, that the CONTRACTOR shall in no way be liable or legally responsible to anyone for the CITY'S use of any such materials for another PROJECT, or following termination. All original documents shall be permanently kept on file at the office of the CONTRACTOR.

**14. Independent Contractor.** The CONTRACTOR agrees that he or she is an independent contractor and not an agent, joint venture, or employee of the CITY, and nothing in this Agreement shall be construed to be inconsistent with this relationship or status. None of the benefits provided by the CITY to its employees, including but not limited to, workers' compensation insurance, unemployment insurance, or retirement benefits, are available from the CITY to the CONTRACTOR. CONTRACTOR will be responsible for paying his own Federal income tax and self-employment tax, or any other taxes applicable to the compensation paid under this Agreement. The CONTRACTOR shall be solely and primarily responsible for his and her acts during the performance of this Agreement.

**15. Assignment.** Neither party shall have the power to assign any of the duties or rights or any claim arising out of or related to the Agreement, whether arising in tort, contract, or otherwise, without the written consent of the other party. These conditions and the entire Agreement are binding on the heirs, successors, and assigns of the parties hereto.

**16. No Third Party Beneficiaries.** This Agreement gives no rights or benefits to anyone other than the CONTRACTOR and the CITY.

**17. Jurisdiction.** The laws of the State of Florida shall govern the validity of this Agreement, its interpretation and performance, and any other claims related to it. In the event of any litigation arising under or construing this Agreement, venue shall lie only in Lake County, Florida.

**18. Term.** The term of this Agreement shall be for a period of one (1) year or until the terms and conditions of this Agreement, including, but not limited to, its Scope of Services, have been completed, whichever occurs first, as determined by the CITY.

**19. Termination.** All or part of this Agreement may be terminated by the CITY for its convenience on fifteen (15) days written notice to the CONTRACTOR. In such event, the CONTRACTOR will be entitled to compensation for services competently performed up to the date of termination according to the 'Cancellation Charges' clause in this Agreement.

**A. Default.** Each of the following shall constitute a default under this Agreement: (a) CONTRACTOR is adjudged to be bankrupt; (b) CONTRACTOR makes a general

assignment for the benefit of its creditors; (c) CONTRACTOR fails to comply with any of the terms, conditions or provisions of this Agreement; or (d) CONTRACTOR's experiencing a labor dispute which threatens to have a substantial, adverse impact upon performance of this Agreement. If, during the term of this Agreement, CONTRACTOR shall be in default of this Agreement, CITY may suspend its performance hereunder until such delinquency or default has been corrected; provided, however that no suspension shall be effective unless and until CITY gives written notice of default to CONTRACTOR with at least (10) days to cure such default. If CONTRACTOR fails to correct such delinquency or default, CITY may terminate this Agreement and pursue such remedies as may be available at law or in equity. CONTRACTOR shall be paid compensation for services satisfactorily performed and completed as of the date of termination. CITY shall not be liable for partially completed Work. In addition to the remedies available hereunder, the CITY shall have the right of offset from sums or payments otherwise due the CONTRACTOR, any sums or amounts which the CONTRACTOR may owe to the CITY pursuant to the provisions of this Agreement and seek such remedy as may be available, including, but not limited to satisfaction of the performance bond. It is not the intention of this paragraph to limit or prevent delay damages or other damages that may occur.

**B. For Convenience.** Notwithstanding any other provision of this Agreement, CITY may, upon prior written notice to CONTRACTOR, terminate this Agreement with or without cause. In the event of such termination, CITY shall be liable only for the payment of all unpaid charges, determined in accordance with the provisions of this Agreement, for work, properly performed prior to the effective date of termination.

**20. Notice to Proceed.** The CITY authorizes CONTRACTOR to begin work by supplying a fully executed Agreement AND City Purchase Order.

**21. Contact Person.** The primary contact person under this Agreement for the CONTRACTOR shall be JEFF KIRKMAN. The primary contact person under this Agreement for the CITY shall be PHIL JANIK.

**22. Approval of Personnel.** The CITY reserves the right to approve the contact person and the persons actually performing the services on behalf of CONTRACTOR pursuant to this Agreement. If CITY, in its sole discretion, is dissatisfied with the contact person or the person or persons actually performing the services on behalf of CONTRACTOR pursuant to this Agreement, CITY may require CONTRACTOR assign a different person or persons be designated to be the contact person or to perform the CONTRACTOR services hereunder.

**23. Disclosure of Conflict.** The CONTRACTOR has an obligation to disclose to the CITY any situation that, while acting pursuant to this Agreement, would create a potential conflict of interest between the CONTRACTOR and his duties under this Agreement.

**24. Authority to Obligate.** Each person signing this agreement on behalf of either party individually warrants that he or she has full legal power to execute this Agreement on

behalf of the party for whom he or she is signing, and bind and obligate such party with respect to all provisions contained in this agreement.

**25. Counterparts.** Original signatures transmitted and received via facsimile or other electronic transmission of a scanned document, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall bind the parties to the same extent as that of an original signature. Any such facsimile or electronic mail transmission shall constitute the final agreement of the parties and conclusive proof of such agreement. Any such electronic counterpart shall be of sufficient quality to be legible either electronically or when printed as hardcopy. The CITY shall determine legibility and acceptability for public record purposes. This Agreement may be executed in one or more counterparts, each of which shall for all purposes be deemed to be an original and all of which shall constitute the same instrument.

*[Rest of page intentionally left blank.]*

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement on the date indicated in the preamble to the Agreement.

**THE CITY OF LEESBURG, FLORIDA**

By: \_\_\_\_\_  
Mayor

ATTEST:

\_\_\_\_\_  
City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
City Attorney

**SHOW SYSTEM INTEGRATORS**

By: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

## EXHIBIT "A"

### SCOPE OF SERVICES

- I. **Scope of Work.** Provide all equipment and installation for an eight (8) monitor video wall arranged in a 4 wide x 2 high pattern. All equipment and work performed will be in accordance to the specifications contained in Invitation to Bid (ITB) 130341.
- II. **General Terms and Conditions.** The General Terms and Conditions from ITB 130341 are incorporated by reference and made a part hereof.
- III. **Special Terms and Conditions.** The Special Terms and Conditions from ITB 130341 are incorporated by reference and made a part hereof.
- IV. **Equipment Specifications.** The Equipment Specifications from ITB 130341 are incorporated by reference and made a part hereof.
- V. **Addenda.** Not Applicable.
- VI. **Vendor Bid Response.** The vendor response submitted in regard to ITB 130341 is incorporated in its entirety by reference and made a part hereof.



Show System Integrators  
7575 Kingspointe Pky., Suite 2  
Orlando FL 32819

<b>Date</b>	<b>Estimate #</b>
4/18/2013	11043-03

# Estimate

<b>Customer</b>
City of Leesburg 2010 Griffin Road Leesburg, FL 34748

<b>Ship To:</b>
City of Leesburg 2010 Griffin Road Leesburg, FL 34748

Item	Description	Qty	Price	Total Est.
	VIDEO WALL - ELECTRIC DEPARTMENT - CITY OF LEESBURG - 3X2 Video Wall & Processing with an option for a 4X2 Wall. - Video Wall will provide for 6 DVI inputs + 2 as option and 8 Composite Inputs			
NEC - X463UN gov/edu Chief - LSMVU	VIDEO WALL SYSTEM Monitor, 46", LED/LCD, 2.9mm Bezel, 1920 x 1080.	6	4,205.30	25,231.80T
	Video Wall Mount, for 2X2 Video Walls and Larger, Fine Tune Adjustments, Pop Out Service.	6	329.28	1,975.68T
SSI - Misc	Wall plates, cut in rings, small parts, Wiremold, cables and connectors	1	51.75	51.75T
CableWholesale - 10V1-05325BK-	Cable, DVI-D, 50'	6	69.00	414.00T
	Subtotal			27,673.23
E-Mediavision - X-View	VIDEO PROCESSING Video Wall Processor, Custom Design - 6 DVI/VGA inputs, 8 DVI Outputs, 8 CV Inputs, 2 RS232 ports, Redundant PSU, Wall Control License	1	13,970.88	13,970.88T
Shipping - Inbound	Inbound Shipping From the UK for X-View	1	528.00	528.00T
CableWholesale - 10V1-05325BK-	Cable, DVI-D, 50'	6	69.00	414.00T
RackMount - LCD1U19-014	Rack Mount Monitor, 19" Samsung Drawer, 1U	1	619.12	619.12T
RackMount - LCDK1005-nl-U	Rack Mount USB Keyboard Drawer w/ Mouse, 1U	1	138.03	138.03T
SSI - Hardware	Hardware, Screws, Zip Ties	1	28.75	28.75T
	Subtotal			15,698.78
Travel - Van & Tools	LABOR, TRAVEL AND SHIPPING Van, tools and tolls, per day	4	69.00	276.00T
Labor - IS	Installation Supervisor, (Non-Union) Site Coordination & Supervision	16	65.20	1,043.20T
Labor - IT	Installation Tech, (Non-Union) Site Installation Wiring & Testing	16	55.04	880.64T
Labor - PR	Programmer, Audio/Video/Control Prgm	8	95.55	764.40T
Shipping - Inbound	Inbound Shipping on Equipment	1	920.00	920.00T
	Subtotal			3,884.24
	Base Bid Total			47,256.25

<b>Project</b>	<b>P.O. / Contrac...</b>	<b>Terms</b>	<b>Due Date</b>	<b>Sales Tax (0.0%)</b>
		Net 30	5/7/2011	<b>Total Est.</b>

**7575 KINGSPONTE PKWY • SUITE 2 • ORLANDO FLORIDA 32819**

**407.370.5370**

**WWW.SHOWSYS.US**



Show System Integrators  
 7575 Kingspointe Pky., Suite 2  
 Orlando FL 32819

<b>Date</b>	<b>Estimate #</b>
4/18/2013	11043-03

**Estimate**

<b>Customer</b>
City of Leesburg 2010 Griffin Road Leesburg, FL 34748

<b>Ship To:</b>
City of Leesburg 2010 Griffin Road Leesburg, FL 34748

Item	Description	Qty	Price	Total Est.
	----- Add Alternate Option #1 Addition of equipment to upgrade to a 4x2 video wall			
NEC - X463UN gov/edu Chief - LSMVU	Monitor, 46", LED/LCD, 2.9mm Bezel, 1920 x 1080.	2	4,205.30	8,410.60T
	Video Wall Mount, for 2X2 Video Walls and Larger, Fine Tune Adjustments, Pop Out Service.	2	329.28	658.56T
CableWholesale - 10V1-05325BK- E-Mediavision	Cable, DVI-D, 50'	2	69.00	138.00T
	XV-RGB-E25 - Input Card, Dual DVI	1	1,536.40	1,536.40T
	Subtotal			10,743.56
Assumptions - Taxes	ASSUMPTIONS All applicable taxes will be paid by the Owner. Taxes are not included in purchase price. A valid Tax ID or exemption will be required by the owner.		0.00	0.00T
Assumptions	The Owner is responsible for providing video outputs at each PC work station.		0.00	0.00T
Assumptions - Notes	Prices are valid for 30 days. Equipment list is conceptual, and may require revisions during the system integration process. Revisions made after the design phase is completed, may result in restocking fees and additional costs. Owner is responsible for providing clean power for the A/V System and an air conditioned, dust-free environment for the installed equipment.		0.00	0.00T
Assumptions	Owner will provide 2 articulating Wall brackets for the (2) Pelco displays. Owner will pull all video cable NOT associated with the Video Wall Display		0.00	0.00T
	Notes: UPS Backup will be supplied by COL			

<b>Project</b>	<b>P.O. / Contrac...</b>	<b>Terms</b>	<b>Due Date</b>	<b>Sales Tax (0.0%)</b>	\$0.00
		Net 30	5/7/2011	<b>Total Est.</b>	\$57,999.81

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